

| Description | Vinyl | Natural Wood Fencing | |
|--|------------|----------------------|-----------------|
| | Fencing | Not Maintained | Well Maintained |
| Initial Installation Cost | \$4,950.00 | \$3,600.00 | \$3,600.00 |
| 1st Year Staining Double Coat | ZERO | ZERO | \$750.00 |
| 1st Year Initial Cost Total | \$4,950.00 | \$3,600.00 | \$4,350.00 |
| 3rd Stain & Repairs | ZERO | ZERO | \$450.00 |
| 5th Double Coats | ZERO | ZERO | \$700.00 |
| 7th Stain & Repairs | ZERO | ZERO | \$450.00 |
| 9th Double Coats | ZERO | ZERO | \$750.00 |
| 10th Stain & Repairs | ZERO | ZERO | \$450.00 |
| Total 10 Year Cost | \$4,950.00 | \$3,600.00 | \$7,150.00 |
| Residual Value % | 65% | 10% | 30% |
| Residual Value \$ | \$3,217.50 | \$360.00 | \$1,080.00 * |
| Total Investment | \$1,732.50 | \$3,240.00 | \$6,070.00 |
| Yearly Investment Cost | \$173.25 | \$324.00 | \$607.00 |
| | | | |
| * Residual value of initial cost only, does not include staining and maintenance | | | |